

Vanessa Celis

Yacht Broker with Allied
Marine | Exclusive US
Dealer for Ferretti Yachts

PERSHING

WALLY



FERRETTIYACHTS

itama

Riva

CRN

CUSTOM LINE

→ **Yacht Expertise**

With over **11 years of experience** in the yachting industry, **Vanessa has a natural ability to match each client with the right yacht**, She assists clients with **yacht purchases, negotiations, new yacht builds, charter programs, and yacht investments.**

“In a male-dominated industry, she has a seat at the table, and she knows how to close the deal”

Private Client Yacht Advisory

Expert guidance in the purchase of new and brokerage yachts, including Ferretti Yachts, Riva, Pershing, Benetti, Custom Line, CRN, Wally, Sanlorenzo, Azimut, Amels, and other leading brands.

- Yacht Sales
- Yacht Charter
- Yacht Trade-Ins
- New Yacht Builds
- Yacht Resale



→ **Experience &
Background**

Discover my journey in the yachting industry, and my Experience at the Negotiation Table

Vanessa Celis

Yacht Broker | Allied Marine - Exclusive US Dealer for Ferretti Yachts |
Founder of Seawise Yachts | Creator of The Yacht Game

With over **11 years of experience** in the yachting industry, a global lifestyle and a background as yacht crew, along with experience as a **recognized superyacht charter broker**, Vanessa has a natural ability to match each client with the right yacht, truly understanding their needs and expectations through firsthand experience living and traveling onboard around the world.

More about Vanessa:

She specializes in the **sale of new, pre-owned, and new construction yachts** across leading shipyards including Ferretti Yachts, Pershing, Riva, Custom Line, Wally, Sanlorenzo, Azimut - as well as a curated selection of luxury yachts worldwide.

As the founder of **Seawise Yachts**, Vanessa has successfully completed numerous yacht charters and bookings, building a strong reputation for her attention to detail and personalized service. Her hands-on experience allows her to understand every step of the yachting process, from maintenance and operations to delivering exceptional onboard experiences.

Vanessa has extensive experience in the **Miami yacht market**, where she has lived for over 15 years, as well as across the Mediterranean, Caribbean, and the Middle East, and has spent time living in **Monaco**, and **the Middle East**, giving her a refined eye for detail and a deep understanding of client expectations. Known for her approachable style and confident negotiation skills, she guides clients through every step of the process, ensuring a seamless and tailored experience from first inquiry to final delivery.



**My mission is
simple:**

To ensure every client finds the right yacht and enjoys the journey that comes with it.



→ **Work with Me**

Vanessa Celis

Yacht Broker | Allied Marine | Ferretti Group

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